

# 2021 Annual Report

Larchmont Mamaroneck Community Television, Inc.

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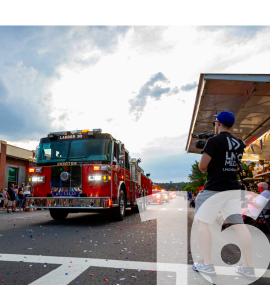
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2021 Financials

## **SUPPORT** 22

**Donors & Contributors** 







"Your coverage of our work couldn't have come at a better time...The impact of LMC's video has helped us on both counts. First, in addition to creating pride and excitement among our current volunteers, the video has resulted in many more inquiries about volunteering...As a result of the video, we are experiencing a new surge in donations."



LMCMEDIA >>





#### **2021 PRESIDENT'S REPORT**

I write this report with a sense of sadness followed by a feeling of exhilaration;

The Sadness: In my first report as President, I thanked my immediate predecessor, Leonard "Lenny" Verrastro for his knowledge of LMC and his financial skills. We now mourn his passing, which is a huge loss for the LMC Media family and the entire tri-community. More than his guidance and expertise, we shall miss his friendship, warmth and humor.

The Exhilaration: Although I am a bit sad in that this will be my last report as President, I am excited to remain as a Director with my emphasis in community relations.

I have some perspectives as President over the last seven years, hence my feeling of exhilaration. As President over the last seven years, I have observed substantial changes which fuel my exhilaration.

LMC has been completely transformed from what it was just a few years ago. We are no longer just "TV" and are now "Media." We have totally rebranded the organization, not just with our logo, but in our change of direction and technological advances. We now use a variety of platforms, from simple TV to live streaming, social media and podcasts. This transformation is the result of an absolutely superb staff led by our Executive Director Matt Sullivan and Dena Schumacher, our Assistant Director. We added Daniela Espinosa, our first Social Media Manager and we have secured Catherine Lepone as Director of Development, who brings her organizational skills and experience with nonprofits.

This transformation has been supported and guided by our Board. New younger members have been added this year, including Alex Kreinces, brimming with expertise in social media, marketing and strategizing.

Our initial fundraising "Virtual Gala" honoring Nita Lowey led by our Chair, Mark Litvin, was completely outdone by Mark and his Committee with the second annual "Virtual Gala" honoring our own Sunny Goldberg, one of our leaders since LMC's inception in 1983. Many thanks to Sunny, Mark, his Committee and to our many helpful "friends," especially Helen Rafferty.

Finally, we have many future roads to cross, particularly the tri-municipal Board of Control and looming negotiations with our two cable companies. Regardless, LMC Media will continue to grow and transform to be a state, regional and national leader in community media. I look forward with zeal to being a part of our growth. It has been my distinct pleasure to have served as President during the commencement of our transformation.

Jefferson D. Meighan
President
LMC Media Board of Directors

# **2021 EXECUTIVE DIRECTOR'S REPORT**

Two years have passed since our world was turned upside down by the COVID-19 pandemic. More than ever, we witnessed society rely on digital media. And at the forefront of our community's digital presence was LMC Media, enabling our local governments, schools, businesses, nonprofit organizations, and residents to inform, connect, and create through the use of digital media.

Over the course of the past year, we created programming across myriad topics including, safer streets, access to voting, digital equity, civil rights, environmental justice, and fair and affordable housing. We have empowered our citizenry to tell their stories, especially when they feel their voices exist outside the mainstream media.

One of LMC's annual goals was to increase our digital presence and boost our social media numbers. The more people interact with our content, the more our community can be recognized for the wonderful place it is to live, work, and visit. We were happy to welcome Social Media and Promotions Manager Daniela Espinosa to our team in late 2021.

In September 2021, we witnessed our community suffer devastating flood damage from Hurricane Ida. I'm proud of the work we accomplished during this time to ensure timely documenting and communication of not only the damage, but the services available to those who needed it most. Through our expertise and technological access, LMC was able to create informational programming about local services, as well as how to best help those in need. Additionally, our documentation of the disaster allowed the Village of Mamaroneck to seek and obtain additional Federal funding.

While our essential services highlight the lifestyle and document the history of our community, our funding sources will be affected by the Village of Larchmont's notice to withdraw from the Tri-Municipal Television Board of Control. However, LMC remains devoted to securing additional funding. Our fundraising support more than doubled the previous year's efforts, as we honored lifelong LMC supporter, prior Board President, and community builder, Sunny Yeddis Goldberg.

I have always said that LMC Media is not the norm, it is the exception. Behind these efforts are the incredible staff, Board, and volunteers who make our organization a true community resource. Over the course of 38 years, the community has made an investment in LMC and in return, LMC will always keep our community at the core of our mission. We collectively serve our community with honor, respect, and the fact that the brightest days are yet to come.

Matt DQ

Matt Sullivan

Executive Director

LMC Media



#### **2021 SOCIAL MEDIA ANALYTICS**

**Engagement:** The number of interactions your content received from users (likes, comments, shares, saves, etc.)

**Impressions:** The number of times your content is displayed **Reach:** The number of people who see your content

LMON

**2,122**Pg Likes

**4,800**Video
Engagements



2,295 Followers 272,586

1,008
Followers



193,000 Impressions

1,140
Followers
16,524
Video Views



**32,115** mpressions\*

9,39 Reach

831 Subscribers (243 new in '21) 59,700

Video Views



961,900 Impressions (16% more than '20)

> 6,000 Watch Hours

Varsity Sports Twitter

1,156 Subscribers 694.8K Impressions



Varsity Sports Youtube

> 2,301 Subscribers 189.4K Views

\* - Numbers based on last 90 days of 2021

#### **2021 AT A GLANCE**

LMC Media welcomed new board members, Alex Kreinces and Kevin Lawner.

LMC Media raised over \$110,000 at the 2021 Virtual Gala, honoring LMC Co-Founder, Sunny Goldberg.

LMC Media was featured in the Feb. 2021 issue of Westchester Magazine featuring an interview with our E.D., Matt Sullivan.

LMC Media's Varsity Sports program covered

94 varsity sports contests, the most ever
in one year!

LMC Media was hired by the Village of Mamaroneck to document the flooding that occured after Hurricane Ida.

In the wake of Hurricane Ida, LMC Media was hired by the Village of Mamaroneck to document the flood & support with FEMA applications to ensure funding for flood victims.

LMC Media brought on Daniela Espinosa as Social Media & Promotions Manager.

LMC Media participated in Light Up Larchmont's Nonprofit Christmas Tree Contest.

LMC Media rolled out the Media Maker initiative, where volunteers are able to create their own projects guided by LMC Media.

LMC Media, with direction from Volunteer of the Year, Hannah Rogoff, began producing the Local Weekly Roundup.

LMC Media received the ArtsWestchester 2021: Arts Alive Grant for the "Lines Between Us".

LMC Media partnered with the Community Resource Center, The Fuller Center, The Coalition for Community, the Community Counseling Center, the Hunger Task Force, and FEMA to produce flood recovery info.

The state of the s

# **2021 AWARDS**

2021 ACM Hometown Media Award
Best of Community Impact Access Central Professional
"Food Pantry - Food Distribution" Dena Schumacher & Lou Young

Robert J. Uplinger Distinguished Service Award for outstanding & dedicated service as a member & officer of the Larchmont Mamaroneck Lions Club

Dena Schumacher



# 2021RAISED \$110,000

LMC > VIRTUAL GALA

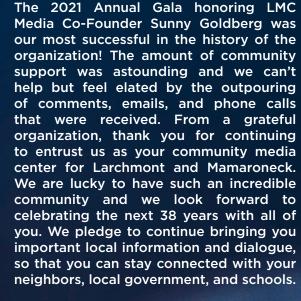
LMC >

Lifetime Achievement Award

Sunny Goldberg

Visionary & Community Builder

2021



Volunteer of the Year



#### WHAT IS LMC MEDIA?

Larchmont-Mamaroneck Community Television (LMC Media) was founded in 1983 as a non-profit organization under section 501 (C) (3) of the United States Internal Revenue Act. In today's fast-paced, hyperconnected world, the ability to successfully communicate, create and connect across a range of platforms is a crucial

skill set.

Opportunities to develop these skills can be hard to access for many people - LMC Media offers that opportunity to every member of our community.

As a community-based media platform, LMC Media offers every resident the opportunity to learn how to create media content - regardless of their

age, gender, financial status, physical or other challenges, or previous experience.

LMC Media fosters relationships and strengthens the social fabric of our community by sharing the talents, the experiences and the creative output of our friends and neighbors and by keeping the entire community informed about the work of our

local governments, schools and volunteer organizations. It also provides an opportunity for local businesses to introduce themselves to people who may not have yet discovered them. LMC Media has the staff and the technical expertise needed to teach our community members how to successfully navigate the ever-evolving world of digital media production.

As a center for teaching and learning, as a highly accessible source of local news and information, as a channel for communication and commentary about the issues that matter most to our community, LMC Media is an invaluable community asset.

The support of our entire

community is needed to ensure that LMC Media continues to serve as a gateway to opportunity, as an outlet for the creativity of our residents and as a meeting place for the ideas, opinions and goals that shape the community that we live in and the future that we want to build.





#### THE LMC MEDIA BOARDS

LMC Media is governed by an eleven member Board of Directors that meet monthly to determine company policy, provide support and guidance to the Executive Director, and help raise funds for the operation of the organization. The Board of Directors is composed of community members chosen by itself.

Major funding for LMC Media comes from the Larchmont - Mamaroneck Tri-Municipal Cable TV Board of Control. The Board of Control was organized by the Villages of Larchmont and Mamaroneck, and the Town of Mamaroneck to administer the franchise agreement between municipalities and Optimum the

and Verizon - the cable providers for Larchmont -Mamaroneck.

The Board of Control consists of one representative from each municipality plus a Treasurer and Administrator. Administrator direct liaison with the Optimum & Verizon for communities three

handling all complaints and recommendations.

The Board of Control is responsible for collection and disbursement of franchise fees from Optimum & Verizon. The franchise fees represent 5% of the gross operation revenues of Optimum & Verizon for the Larchmont-Mamaroneck

fees support the operations of The Board of Control, which in turn provides the main budget for LMC Media - approximately 80% of LMC Media's operations budget. Each year LMC Media must submit a budget request to the Board of Control for discussion and approval.

community. The franchise The Advisory Committee of

the Larchmont - Mamaroneck Cable TV Board of Control advises the Board on cable matters affecting communities. This includes technical, legal, programming, financial, subscriber and insurance matters relating to the franchise agreement.

# **LMC**MEDIA **BOARD OF DIRECTORS**

\*Boards and Staff as of Jan 2022\*



Jefferson Meighan President



Peggy Jackson **Vice President** 



Steve Israelsky



**Alex Kreinces** 



**Kevin Lawner** 



Michael Witsch Secretary



**Leonard Verrastro** Treasurer



**Craig Ettinger** 



Mark Litvin



Jack Saraceno



**Louis Simons** 

#### **BOARD OF CONTROL**

Tom Murphy, Village of Mamaroneck Sarah Bauer, Village of Larchmont Abby Katz, Town of Mamaroneck Jerry Barberio, Administrator Tracy Yogman, Treasurer

## **ADVISORY COMMITTEE**

Brad Garfield, Town of Mamaroneck Tim Brosnan, Village of Mamaroneck Sunny Yeddis Goldberg, Village of Mamaroneck Michael Witsch, Village of Mamaroneck

# **LMC**MEDIA STAFF



Matt Sullivan **Executive Director** 



**Assistant Director** 



Stephen Aluisa **Broadcast & Multimedia Manager** 



Daniela Espinosa **Social Media & Promotions Manager** 



Sean Kelly **Studio Manager** 



**Digital Signage & Office Manager** 



**Catherine Lepone Director of Development** 



**Mobile & Technical Services Manager** 



Office Manager

"The professionalism the LMC Media team showed throughout [the internship] was first class and we know this incredible opportunity will serve her well in her future endeavors."



>> Jeff Rogoff, Parent

CHANNEL

**SHOWS** 

TOTAL FIRST RUNS 1,268 TOTAL REPEAT RUNS 47,150

**REPEAT RUNS** 

CHANNEL

REPEAT RUNS

36,538

CHANNEL

**SHOWS** 

625

Virtual Event Administration for Neighbors for Refugees, STEM Alliance, At Home on the Sound, etc.

**MHS Commencement and Port Chester Graduations** 

**Mamaroneck High School PACE Recitals** 

**Press Conference** 

**Tri-Municipal 9/11 Commemoration** 

Keith Yizar Memorial Basketball Tournament

**MHS Varsity Football Season Opener** 

**Livestream of Larchmont Day** 

Participated and Covered Volunteer Day from the **Larchmont Mamaroneck Lions Club** 

**Coverage of the Virtual Sound Shore St. Patricks** 

**Town of Mamaroneck Community Solar Project** 

**Easter Sunrise Service** 

**Poetry Live** 

Village of Larchmont Arts on the Ave

**Metro North Tree Clearing** 

**Larchmont-Mamaroneck Pollinator Pathway: Pollinator Garden Tour** 

Village of Mamaroneck's Fireman Parade

### **PROGRAMS & COVERAGE**

**SHOWS** 

329

#### **34th Annual MLK Commemoration**

Coverage of the Village of Mamaroneck Mayor's

**Day Parade** 

**Local Business Coverage** 

**Rye Playland Park Opening** 

**Furniture Sharehouse** 

Hommocks Ice Rink Locker Room Ribbon Cutting

**Cane Park Green Zone** 

Westchester Women's March

**VoM Police Dept Community Night Out** 

**Town of Mamaroneck's Repair Cafe** 

**STEM Alliance Digital Equity Week** 

**Marine Education Center** 

**Emelin Theatre** 

**Virtual CURE Equity Talks** 

**Early Voting Coverage** 

**Live Election Night Coverage** 

**Village of Mamaroneck Turkey Trot** 

**Families for Safe Streets Town Hall** 

**Light Up Larchmont** 

**Village of Mamaroneck Tree Lighting & The Santa Experience** 

St. Rita's Free Clinic

**Business Re-openings after Hurricane Ida** 

**OCRA Student Group** 

**Tech Help** 

The Local Weekly Roundup

and much, much more!













**2021 PLAYBACK REPORT** 

**HOURS OF CONTENT AIRED IN 2021** 

LMC Media broadcasts content in a six hour block format. Each day's content is scheduled from 6pm-12am each day and the six hour block is repeated into the next morning and afternoon. This allows LMC Media to broadcast content 24 hours/day, 7 days/week. Programming is divided into LMC's three different channels; Public, Municipal, & Import.

LMC's Public channel airs LMC originals, series programs from local producers, and special community events and parades. The Municipal channel airs both Larchmont & Mamaroneck board

meetings as well as Mamaroneck & Rye Neck school board meetings. The Import channel airs

content from outside of the Larchmont/Mamaroneck area along with many of the local school

productions and varsity sports. All of this content is broadcast on both Optimum and Verizon Fios and streams live on Imcmedia.org.

Shows & Runs: A **Show** is a unique program that premiered on a channel.

This is the first run of an episode, a PSA, live broadcasts, etc. **Repeat Runs** is how many times the total of unique shows were run.

This is how many repeat viewings of all Shows aired on a channel.

#### **SERVICES**

**Studio Shows** 

**Podcasting** 

**Volunteer & Internship Opportunities** 

**Professional Production Services** 

**One-on-One Editing Appointments** 

**Classes for Community Producers & Organizations** 

**Equipment Rentals for Residents & Businesses** 

**Marketing & Social Media Tools** 

Access to Stock Footage, Royalty Free Music, & Sound

**Effects for Programs** 

**Media Support for Local Businesses** 

**Partnerships with Local Organizations & Nonprofits** 

**Municipal & School Board Meetings** 

Varsity Sports (Mamaroneck/Rye Neck Districts)

**Community Event Coverage** 

**Live Election Night Coverage** 

**Meet the Candidates Programming** 

**Community Information/Public Service** 

**Announcements** 

**After School Workshops in All Local** 

**Elementary Schools** 

**Virtual Conferencing** 

**Three Cable Channels & Live Streaming on** 

www.LMCMEDIA.org

**And So Much More!** 

"I grew up in Larchmont and Mamaroneck and LMC was instrumental to my personal growth as a student and my eventual career as a Hollywood screenwriter. They provided me with a base and community of fellow filmmakers to learn from and feel like I was a part of something bigger than myself. There is a reason so many community members go on to successful Hollywood careers: LMC!"

>> Jacob Seltzer, Screenwriter

# **INTERNS**

#### **WINTER 2021**

Bret Young
Video Production
Megan Caceres
Journalism Intern

#### **SPRING 2021**

Teodora Mitov Journalism Intern Michal Khrapunov HS Intern

#### **SUMMER 2021**

Sheila Purcell Journalism Intern Eliyahu Geenwald Video Production (Podcast) Brianna Weiss

Video Production
(Youth Programing)

#### **FALL 2021**

Andrew Galstain
Video Production

# **2021 FINANCIALS**

# **ASSETS**

CURRENT ASSETS	2021
Cash (Checking + Saving)	\$346,164
Prepaid Expenses	11,261
Miscellaneous Receivables	<u>1,468</u>
Total Current Assets	358,893
Property & Equipment - Net Book Value	\$564
TOTAL ASSETS	\$359,457

# **LIABILITIES & NET ASSETS**

LIABILITIES	2021
Accounts payable and accrued expenses	\$26,450
	<u>26,450</u>
NET ASSETS	
Without donor restrictions	283,007
Board designated	<u>50,000</u>
Total net assets	333,007
TOTAL LIABILITIES & NET ASSETS	\$359,457

SUPPORT & REVENUE	2021
Contribution from Tri-Municipal Larchmont-Mamaroneck Cable TV Board	\$604,127
Contributions & Membership Dues	20,737
Special Event	110,138
Workshops, Production Services, and Misc.	46,700
TOTAL SUPPORT & REVENUE	\$781,702

EXPENSES	2021
Program Services	\$564,787
General & Administrative	86,014
Fundraising	<u>77,685</u>
TOTAL EXPENSES	<u>\$728,486</u>

INCREASE IN NET ASSETS	163,309
NET ASSETS - BEGINNING OF YEAR	<u>169,698</u>
NET ASSETS - END OF YEAR	<u>\$333,007</u>

20 21

#### **COMMUNITY SUPPORT OF LMC MEDIA 2021**

#### **DONORS & CONTRIBUTORS TO \$99**

**62 Persons, Organizations or Families** 

#### **DONORS & CONTRIBUTORS \$100-\$249**

**68 Persons. Organizations or Families** 

#### **DONORS & CONTRIBUTORS \$250-\$499**

#### **42 Persons, Organizations or Families**

A. J. Benet Insurance, Alan Weiler, Allison Stabile, Anne & John McAndrews, Bill Crawford & Julie Parker, Catherine Parker, Dan Zevin, Eileen Cohen, Elisabeth Radow, Ellen Brooks & Marshall Cohen, Fred & Eileen Cohen, Harvey & Cheryl Geller, Helen Rafferty, James A. Warner, Janet & Stephen Bear, Juli & Daniel Karson, Ken & Judy Seslowe, Ken & Kate Bialo, Kenneth Stier, League of Women Voters of Larchmont Mamaroneck, Leonard & Lin Verrastro, Mamaroneck Chamber of Commerce, Mark & Debbie Jacoby, Marlene & Gerald Kolbert, Meg Kaufer, Michelle & Matthew Teitsch, Miller's Hobbies, Miriam & Thomas Curnin, Nancy Goldberg, Nora & David Tulchin, Paul Millman & Susan Herzog, Philip & Phillipa Wharton, Port Chester-Rye Union Free School District, Rick & Edie Roth, Sheila & Irwin Cohen, Steve Israelsky, Steven Otis, Suzi & Martin Oppenheimer, Tamanna Vaswani, Tarrytech Computer Consulting, The Digital Arts Experience, Vidhya Kelly

#### **DONORS & CONTRIBUTORS \$500-\$999**

#### **31 Persons, Organizations or Families**

Betty Cotton, Carol & Matthew Scharff, Carole West, Carolyn & Ed Pomeranz, Cheryl & David Brause, Compass Larchmont Brokerage, Craig & Jessica Ettinger, Daniel Futterman, Deborah & Stephen Chapin, Fran & Rob Snedeker, Jeffrey & Sabrina Fiddelman, John & Marty Farris, Judi Friedman & Ron Goldstock, Karen Khor, Lilian Sicular, Louis Simons, Marcia Warner, Maura & Glenn Carlin, Mike Witsch, Mitch Stern, Norman & Alice Bloom, Nu-Way Heating & Air Conditioning, Patricia Roberts, Phyllis & Frederick Kaskel, Randi Robinowitz, Ronald & Adele Tauber, Rudy & Janet Demasi, Susan & Benjamin Winter, Suzi & Bruce Blackman, Toni & Stuart Holden

#### **DONORS & CONTRIBUTORS \$1000+**

#### 24 Persons, Organizations or Families

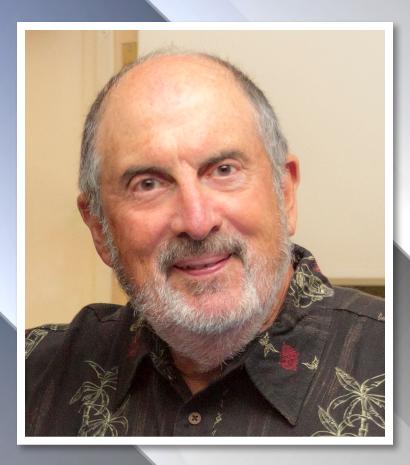
Amy Siskind, Andrea & Andrew Potash, Andrea Grant & Kate Fay, ArtsWestchester, Daniel & Bonnie Tisch, Debbie & Mike Bunder, Doug & Susan Fischer, Elaine & David Chapnick, Emily Grant, George Mgrditchian, Houlihan Lawrence Larchmont Brokerage, James & Jane Stern, JB Miller, Jefferson Meighan & Marcia Konrad, Jim & Heidi Hanley, Julia B. Fee Sotheby's International Realty, June & Richard Ottinger, Karen Cromer Isaac & Paul Isaac, Kelly Grayer, Kevin & Lilli Lawner, Lance Wachenheim, Larchmont Mamaroneck Lions Club, Larchmont Temple, Laurie & Steve Girsky, Liz & Mike Stuntz, M&T Charitable Foundation, Manny Enes, Margot Freedman, Mark Litvin & Jilana Van Meter, Marsha & Neil Lawner, Mary Anne & Gene Sullivan, Mike & Lake Charles, Nita & Stephen Lowey, Peggy Jackson, Peggy Saferstein, Richard & Elizabeth Witten, Robert's Department Stores, Inc., Ruth & Lou Brause, Sedona Taphouse, Sheila A. Chervin & Stacey Chervin Sigda, Sunny & Brad Goldberg, Susan Feitler & Robert Feitler, Wendy & Neil Sandler

Thank you to everyone who has made a donation or contribution to our organization!

IF YOU WOULD LIKE TO SHOW YOUR SUPPORT FOR LMC MEDIA THROUGH A DONATION PLEASE VISIT LMCMEDIA.ORG/DONATE.

All support & donations are welcome and very much appreciated.

#### IN MEMORIAM



Leonard Verrastro 1946 - 2022

Our LMC Media family mourns the loss of our dear friend, Len Verrastro.

As President Emeritus of the LMC Media Board of Directors, Len carried the organization in his heart. During his time as both Mamaroneck Village Manager and Clerk Treasurer, Len served the community with so much honor and respect.

We send our heartfelt condolences to his family and loved ones. Thank you, Len, for all your contributions and tireless efforts to make our organization and community the best it could be.

We will miss you, Len.

# BUILDING COMMUNITY THROUGH MEDIA



# LMC MEDIA 740 West Boston Post Road 3rd Floor Mamaroneck, NY 10543 914.381.2002 info@LMCMedia.org www.LMCMedia.org







